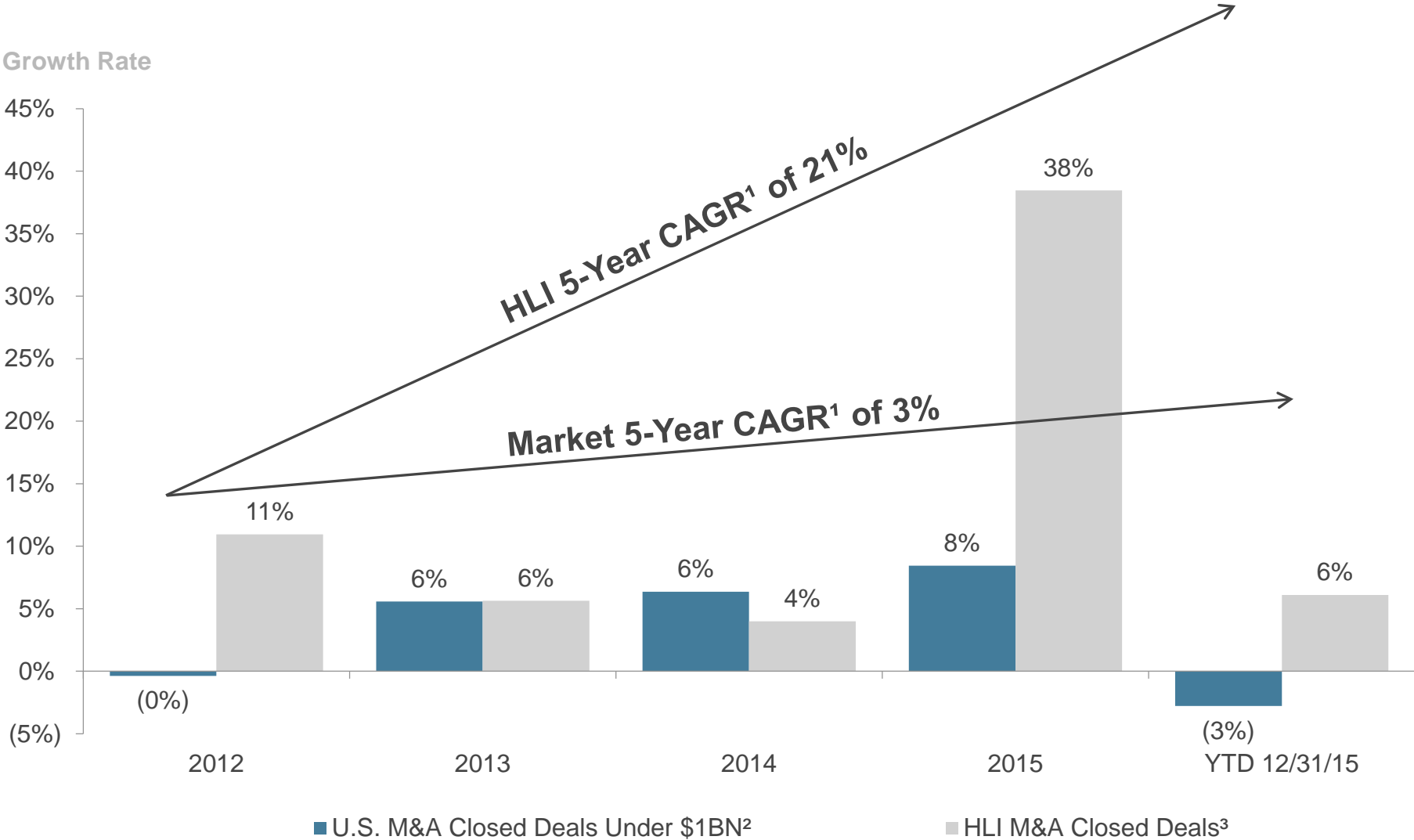


# KBW Investor Conference

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FEBRUARY 2016

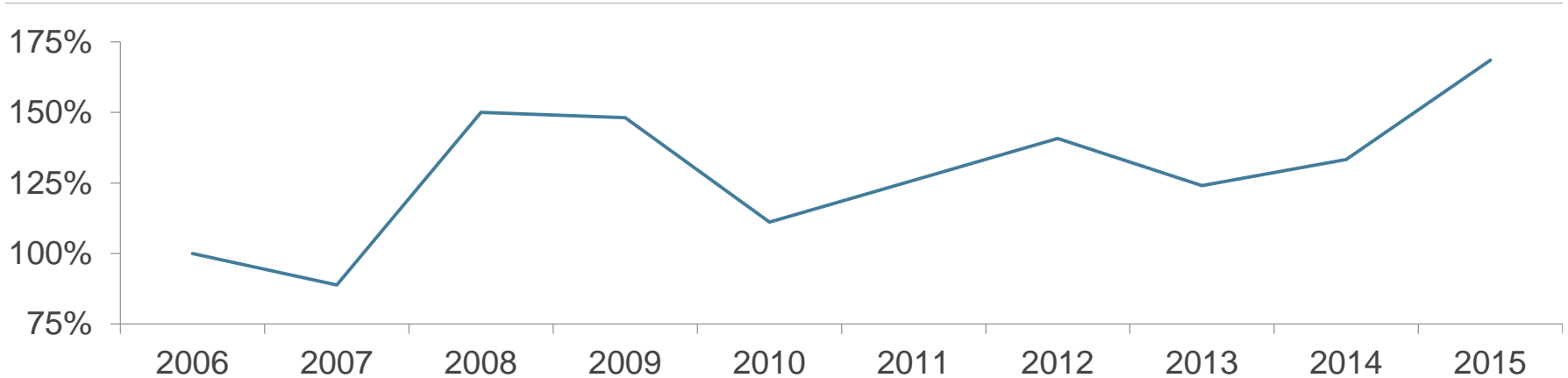
# Growth in HLI Mid-Cap M&A Market Share



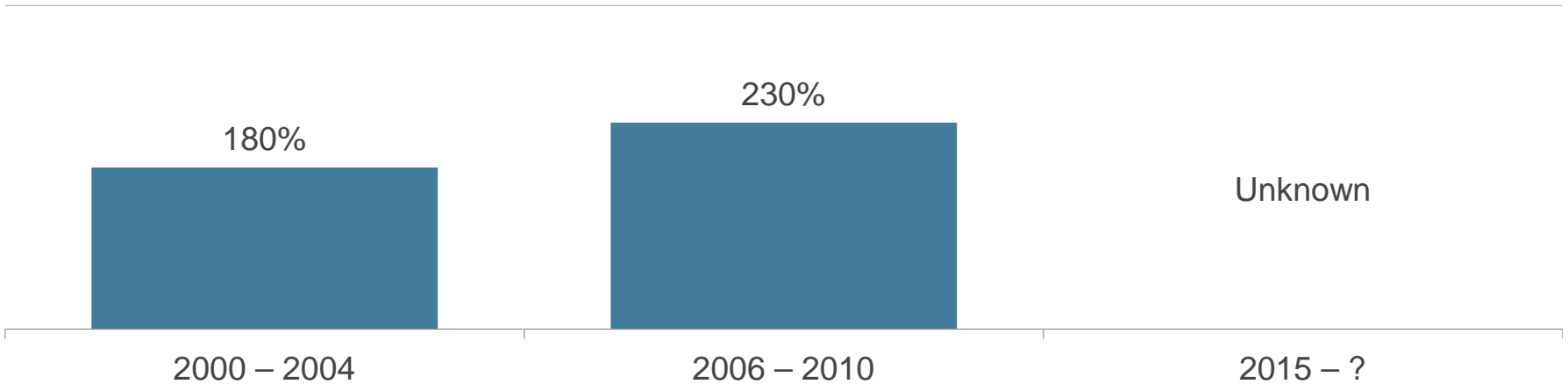
1. Based on fiscal year 2011 through nine-months YTD 2015 (annualized).  
 2. Based on fiscal year ended March 31, 2012 through 2015. Source: Thomson Reuters; excluded Buybacks, Recaps and Minority Investments.  
 3. Based on fiscal year ended March 31, 2012 through 2015.

# HLI Financial Restructuring Activity

## Change in Number of Active Engagements<sup>1</sup>



## Trough-to-Peak Revenue Growth



<sup>1</sup>. Represents the number of restructuring engagements that are active but does not represent dollar backlog.  
Note: Based on fiscal year data.

# HLI Financial Sponsor Activity in Bull and Bear Markets

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- 386 – Average annual new private equity firms (2011-2015)
- 6% – CAGR in private equity dry powder (2011-2015)
- 30%-60% – HLI average annual revenues from sponsors (2005-2015)
- HLI Private Equity Focus – M&A, Financings, Business Valuations
- HLI Hedge Fund Focus – Restructuring, Portfolio Valuations